APPENDICES

Appendices

- 1. The Market Offer
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- 3. Visual Preference Survey the survey questionnaire
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Appendix 1

The Housing Market Offer

The following searches were undertaken on national property portals, *Rightmove* or *Prime Location* for three-bedroom houses for sale in the specific search area identified.

From a visual review of the primary façades shown on the website I categorised the houses as housebuilder-vernacular or not, based on the style characteristics set out in chapter three. (When this was not the primary image used to identify the property I looked at the image gallery of that property for the main façade).

1 - Bicester, Oxfordshire, 15 May 2015

(ref fig. A1 at the end of this search list for screenshots of the search).

Rightmove

- 22 properties
- 20 housebuilder-vernacular style = 91%

The two more modern looking properties are part of the same development of polite contextual design; red brick, with render/stone bands at floor and parapet levels, flat roofs, featuring large floor-to-ceiling windows and projecting balconies.

2 - Skipton, Yorkshire, 15 May 2015

Rightmove

- 31 properties
- 30 housebuilder-vernacular style = 97%

3- Shrewsbury (+10 miles), 16 February 2017

Rightmove

- 104 properties
- 79 housebuilder-vernacular style = 76%

Of the non housebuilder-vernacular properties: fifteen are stripped vernacular; 10 are more modern design.

4- Hampshire, 16 February 2017

Rightmove

- 344 properties
- 298 housebuilder-vernacular style = 87%

Of the non housebuilder-vernacular properties: fifteen are stripped vernacular; 10 are more modern design.

5- Slough (+5 mile radius), Buckinghamshire, 18 August 2017

Prime Location

- 107 properties
- 83 housebuilder-vernacular style = 80%

Of the non housebuilder-vernacular properties: eight are stripped vernacular; 13 are more modern design.

6- Swindon, 18 August 2017

Prime Location

- 78 properties (one had no photo so 77 for purposes of percentage calculation)
- 74 housebuilder-vernacular style = 96%

The three non housebuilder-vernacular properties are stripped vernacular.

7- Stoke-on-Trent (+5mile radius), 21 December 2018

Rightmove

- 141 properties
- 110 Housebuilder-vernacular = 78%

The non-housebuilder-vernacular properties include: a number of stripped vernacular properties; two townhouses with less decorative features and a large juliet balcony; and six what I would call semi-stripped vernacular with casement rather than smaller sub-divided windows. All of the properties have pitched roofs.

8- Bury St Edmunds (+5mile radius), 21 December 2018

Rightmove

- 25 properties,
- 25 housebuilder-vernacular style = 100%

Totals

A total of 852 properties were assessed across the eight searches. 719 of these properties were in housebuilder-vernacular style, an average of 84%.

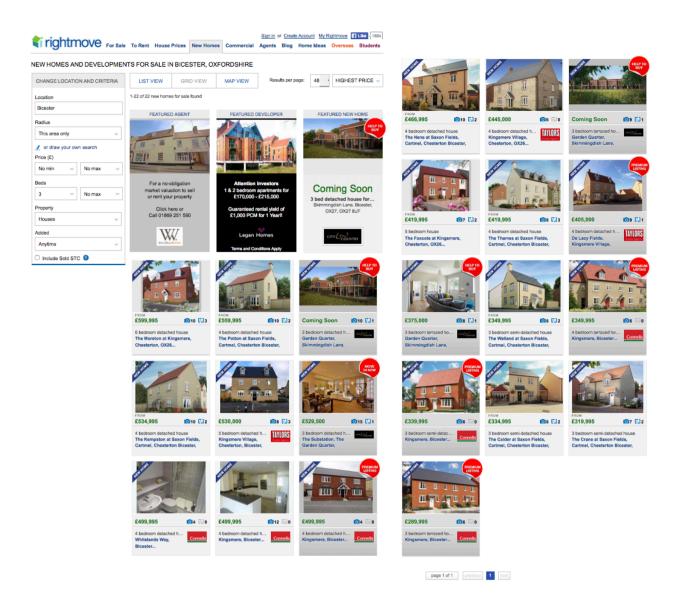


Figure A1. Example search: Screen shot of new build house search in Bicester 15 May 2015

Appendix 2

Housing Design Awards – Analysis of 10 years' Completed Winners, 2007-16

In the 10 years 2007-2016, 14 completed project awards (two of which were for specific Large Housebuilder Awards) were given to nine of the top 20 volume housebuilders, out of a total of 52 awards (Housing Design Awards, 2017). That's 27% of awards (or 24% excluding the specific Large Housebuilder Awards) going to the top 20 housebuilders who produce over 60% of new homes (ONS, 2017a). There were no traditional or housebuilder-vernacular style winners. Eight of the awards (15%) were in what I term a 'modern vernacular' style (ref chapter one for characterizing definition). Of these, only one, The Avenue in Saffron Waldon by Hill was by a top 20 housebuilder. The other housebuilder winners were in a more modern style, sometimes with vernacular-like elements, such as pitched tiled roofs on smaller scale house scheme. Seven of the 14 volume housebuilder winners were of large, urban developments of flats, all but one of which are in London.

In terms of how representative the winners are of other national trends, suburban or rural locations were under represented (34% of awards versus 79% of households (DCLG, 2014)), as were developments containing houses (52% of award winners included houses in the scheme – some of which only partially- versus houses comprising 75% of new build homes (DCLG, 2017)).

Analysis shown in tables 1 and 2 below.

References

- DCLG. (2014). *English Housing Survey: Headline Report 2012-13*. London: Department for Communities and Local Government.
- DCLG. (2017). *Housing Statistical Release. Housebuilding; New Build Dwellings, England: June Quarter 2017.* London: Department for Communities and Local Government.
- Housing Design Awards. (2017). Awards Archive The Housing Design Awards. Retrieved 11 December 2017, from https://hdawards.org/archive/
- ONS. (2017). *Construction Statistics* (No. 18; p. 23). Retrieved from Office for National Statistics website:

https://www.ons.gov.uk/businessindustryandtrade/constructionindustry/articles/constructionstatistics/number182017edition

Table 1

Analysis of winners for location, type, housebuilders and style

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	Award totals	Award averages	National averages
Number of awards	6	6	7	6	5	4	4	3	5	6	52		
Urban	100%	67%	57%	17%	60%	100%	75%	33%	80%	67%		66% average urban	21% urban households*
Suburban or Rural	-	33%	43%	83%	40%	-	25%	67%	20%	33%		43% average suburban/rural	79% suburban/rural households
London	67%	50%	43%	33%	40%	100%	75%	33%	50%	50%		54% average in London	17% London new builds **
Houses	67%	33%	43%	83%	40%		75%	67%	60%	50%		58% average incl houses	75% new build houses ***
Flats	33%	67%	57%	17%		100%	25%	33%		50%		48% average all flats	25% new build flats
Top 20 VHB	2	1	3	1	1	1	2	-	1"	2"	11	21% of total excluding VHB award	
											14	27% of total including VHB award	
modern vernacular	-	1	-	1	1	-	-	1	2	2	8	15% of total	

" * ** includes winner of Large Housebuilder Category

ref EHS 2012-13

ref Live table 232 (for 2012-13 year)

ref Housing Statistical Release Sept 2017

Table 2

Housing Design Awards Completed Winners by Top 20 Volume Housebuilders (2016)

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Barratt Developments			(Bristol) Hanham Hall, Gloucestershire		(London) St Andrews Phase 3	(London) St Andrews				*(West London) Tachbrook Triangle
Taylor Wimpey									*(George Wimpey) Oxley Woods, Milton Keynes	
Persimmon										
Berkeley										Tabard Square, London
Bellway										
Redrow							Barking Central, London			
Galliford Try				(Linden) Newhall 'Be'. Harlow						
Bloor Homes										
Bovis Homes										
Crest Nicholson			Bath Riverside				Icon Street, Somerset			
Cala										
Countryside Properties			Abode, Cambridge Horsted Park, Kent							
McCarthy and Stone										
Hill	The Scene, London	The Avenue, Saffron Walden								
St Modwen										
Kier										
Mount Anvil										
Telford Homes	Frampton Park, London									
Avant Homes										

* Large Housebuilder Award (category only for 2008 and preceding years)

Blue shading = large flatted development (total 7) Orange shading = in 'modern vernacular' style (total 1)

Summary of Housing Design Award Winners 2007-2016

Note: Top 20 housebuilders annotated in red

2016 Housing Design Award Winners

6 total: all urban; 4 London, 1 Newcastle, 1 Manchester; 2 include houses, 4 all flats.

SUPREME WINNER **The Malings, Newcastle-upon-Tyne** Architect - Ash Sakula Developer - Carillion Igloo Contractor - Gentoo Tolent Planning Authority - Newcastle City Council



Frampton Park Baptist Church & Apartments , Hackney Architect - Matthew Lloyd Architects Developer - Telford Homes plc Contractor - Telford Homes plc Planning Authority - London Borough of Hackney



Baylis Old School, Lambeth Architect - Conran and Partners Developer - Henley Homes Contractor - Henley Homes Planning Authority - London Borough of Lambeth



MAYOR'S HOUSING DESIGN AWARD **Ely Court / Kilburn Park (formerly Cambridge and Wells Court), South Kilburn** Architect - Alison Brooks Architects and Lifschutz Davidson Sandilands Architects Developer - London Borough of Brent / Catalyst Housing Contractor - Willmott Dixon Housing Ltd Planning Authority - London Borough of Brent



LONDON SUSTAINABLE DEVELOPMENT COMMISSION AWARD FOR SUSTAINABLE HIGHER DENSITY **The Scene, Walthamstow** Architect - Pollard Thomas Edwards **Developer -** ISHA and Hill Residential Contractor - Hill Partnerships Planning Authority - London Borough of Waltham Forest



GRAHAM PYE AWARD FOR PLAN FORMS hoUSe, New Islington, Manchester Architect - shedkm Developer - Urban Splash Contractor - SIG Planning Authority - Manchester City Council



2015 Housing Design Award Winners

6 total: 4 urban, 2 suburban; 3 London, 1 Derbyshire, 1 Saffron Walden, 1 Andover; 2 include houses, 4 all flats. 1 'modern vernacular' (The Avenue)

SUPREME WINNER Parkside, Matlock Architect - Evans Vettori Architects Developer - Barncroft Homes Contractor - Barncroft Homes Planning Authority - Derbyshire Dales District Council



St Mary of Eton - The Mission, London E9 Architect - Matthew Lloyd Architects Developer - Thornsett Contractor - P.J. Hegarty Planning Authority - London Borough of Hackney



1-6 Copper Lane, London N16 CUSTOM BUILD AWARD Architect - Henley Halebrown Rorrison Developer - Springdale Gardens Ltd Contractor - Sandwood Design & Build Planning Authority - London Borough of Hackney



MAYOR'S AWARD **Portobello Square, London W10** Architect - PRP Architects LLP Developer - Catalyst Housing Group Contractor - Ardmore Planning Authority - Royal Borough of Kensington & Chelsea



GRAHAM PYE AWARD FOR FAMILY HOUSING **The Avenue, Saffron Walden** Architect - Pollard Thomas Edwards **Developer - Hill** Contractor - Hill Planning Authority - Uttlesford District Council



RICHARD FEILDEN AWARD **Bradbury Place, Andover** Architect - Design Engine Architects Developer - Enham Trust Contractor - Drew Smith Planning Authority - Test Valley Borough Council



2014 Housing Design Award Winners

7 total: 4 urban, 3 suburban; 3 London, 1 Cambridge, 1 Kent, 1 Gloucesetrshire, 1 Bath; 3 include houses [check if Bath does too], 4 all flats

SUPREME WINNER and GRAHAM PYE AWARD Abode, Great Kneighton, Cambridge Architect - Proctor & Matthews Developer - Countryside Properties Contractor - Countryside Properties Planning Authority - Cambridge City Council



Mint Street, London E14 Architect - Pitman Tozer Architects Developer - Peabody Contractor - Galliford Try Partnerships Planning Authority - London Borough of Tower Hamlets



Royal Road, London SE1P Architect - Panter Hudspith Architects Developer - Affinity Sutton Contractor - Higgins Construction Planning Authority - London Borough of Southwark



MAYOR OF LONDON AWARD **Kings Cross ArtHouse, London WC1H** Architect - dRMM Architects Developer - Argent Property Development Services LLP Contractor - Kier Construction Planning Authority - London Borough of Camden



Horsted Park, Chatham Kent Architect - Proctor & Matthews Developer - Countryside Properties Contractor - Countryside Properties Planning Authority - Medway Council



RICHARD FEILDEN AWARD Hanham Hall, South Gloucestershire Architect - HTA Design LLP Developer - Barratt Homes, Bristol Contractor - Barratt Homes, Bristol Planning Authority - South Gloucestershire Council



Bath Riverside, Phase 1 & 2, Bath

Architect - Feilden Clegg Bradley Studios, Holder Mathias Architects Developer - Crest Nicholson Regeneration Contractor - Crest Nicholson Operations Planning Authority - Bath and North East Somerset Council



2013 Housing Design Award Winners

6 total: 1 urban, 5 suburban [assuming Chesterfiled is]; 2 London, 1 Harlow, 1 York, 1 Essex, 1 Chesterfield; 5 include houses, 1 all flats. 1 'modern vernacular' (Derwenthorpe)

SUPREME WINNER **Newhall "Be", Harlow** Architect - Alison Brooks Architects **Developer - Linden Homes** Contractor - Galliford Try Planning Authority - Harlow Council



GRAHAM PYE AWARD Barking Riverside - Buzzards Mouth Court, London IG11 Architect - Sheppard Robson Developer - Barking Riverside PPS

Contractor - Bellway Homes Planning Authority - London Borough of Barking and Dagenham



MAYOR'S HOUSING DESIGN GUIDE AWARD **Church Walk, Clissold Park, London, N16** Architect - David Mikhail Architects Developer - David Mikhail Architects Contractor - Eurobuild Contractors Planning Authority - London Borough of Hackney



Derwenthorpe Phase 1, York

Architect - Richards Partington Architects Developer - Joseph Rowntree Housing Trust, David Wilson Homes Contractor - Barratt Homes Yorkshire East, David Wilson Homes Planning Authority - City of York Council



RICHARD FEILDEN AWARD **Hargood Close, Colchester** Architect - Proctor and Matthews Developer - Family Mosaic Contractor - ISG Jackson Planning Authority - Colchester Borough Council



Mastin Moor Residential High Support Unit, Chesterfield Architect - OMI Architects Developer - Turning Point Contractor - ESH Construction Planning Authority - Chesterfield Borough Council



2012 Housing Design Award Winners

5 total: 3 urban, 2 suburban [assuming Chesterfiled is]; 2 London, 1 Dorset, 1 Leeds, 1 Suffolk; 2 include houses, 3 all flats. 1 'modern vernacular' (Officers Field) [Tibbys?...]

SUPREME WINNER, GRAHAM PYE AWARD, RICHARD FEILDEN AWARD Officers Field, Osprey Quay, Weymouth, Dorset Architect - HTA Architects Developer - ZeroC Contractor - Acheson Construction Planning Authority - Weymouth & Portland Borough Council



MAYOR'S HOUSING DESIGN GUIDE AWARD, COMMUNITY CONSULTATION AWARD **Bridport House, Hackney, Colville Estate Phase 1** Architect - Karakusevic Carson Architects Developer - London Borough of Hackney Contractor - Willmott Dixon

Planning Authority - London Borough of Hackney



Saxton, Leeds Architect - Union North Developer - Urban Splash Contractor - Urban Splash Build Planning Authority - Leeds City Council



St. Andrews Phase 3, Tower Hamlets Architect - Glenn Howells **Developer - Barratt London** Contractor - Barratt London Planning Authority - London Borough of Tower Hamlets



Tibby's Triangle, Southwold, Suffolk Architect - Ash Sakula Developer - Adnams/Hopkins Homes Contractor - Hopkins Homes Planning Authority - Waveney District Council



2011 Housing Design Award Winners 4 total: 4 urban; 3 London, 1 Leeds; 0 include houses, 4 all flats

SUPREME WINNER Granary Wharf, Leeds Architect - careyjones, chapmantolcher , CZWG , Allies & Morrison Developer - ISIS Waterside Regeneration Contractor - Ardmore Construction Planning Authority - Leeds City Council



Arundel Square, London N7

Architect - Pollard Thomas Edwards Architects Developer - United House Developments, Londonewcastle Contractor - United House Planning Authority - London Borough of Islington



COMMUNITY CONSULTATION AWARD, GRAHAM PYE AWARD **St. Andrews, London E3** Architect - Allies and Morrison, Maccreanor Lavington Architects, Townshend Landscape Architects **Developer - Barratt London**, Circle Anglia Contractor - Barratt London Planning Authority - London Borough of Tower Hamlets



Peabody Avenue, London SWIE

Architect - Haworth Tompkins Developer - Peabody Trust Contractor - Mansell Planning Authority - London Borough of Westminster



2010 Housing Design Award Winners

4 total: 3 urban; 3 London, 1 Somerset; 3 include houses, 1 all flats

OVERALL WINNER Icon Street, Somerset Architect - Feilden Clegg Bradley Studios Developer - Crest Nicholson Contractor - Crest Nicholson Planning Authority - Mendip District Council Public Realm Architect - Grant Associates



Armour Close, London N7 Architect - HFI Architects Developer - Homes for Islington Contractor - Mansell Planning Authority - London Borough of Islington



Barking Central, London IG11 Architect - Allford Hall Monaghan Morris Developer - Redrow Regeneration Contractor - Ardmore Construction Planning Authority - London Borough of Barking and Dagenham Public Realm Architect - muf



RICHARD FEILDEN AWARD WINNER **Claredale Street, London E2** Architect - Karakusevic Carson Developer - Tower Hamlets Community Housing Contractor - Hill Partnership Planning Authority - London Borough of Tower Hamlets



2009 Housing Design Award Winners

3 total: 1 urban; 1 London, 1 Devon, 1 Cambridgeshire; 2 include houses, 1 all flats. 1 'modern vernacular'? (South Gate)

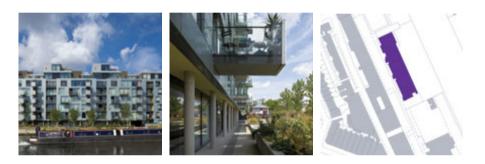
OVERALL WINNER South Gate, Totnes Architect - Harrison Sutton Partnership Developer - South Hams District Council / Midas Homes / Sovereign Housing

Contractor- Midas Homes Planning Authority - South Hams District Council



Angel Waterside, London N1

Architect- Pollard Thomas Edwards Architects Developer - City Wharf Development Contractor - City Wharf Construction Planning Authority - London Borough of Islington



Hereward Hall March, Cambridgeshire Architect - Proctor and Matthews Architects Developer - Home Group Developments Contractor - Inspace Planning Authority - Fenland District Council



2008 Housing Design Award Winners

5 total: 4 urban; 2 London, 1 Stockport, 1 Salford, 1 Milton Keynes; 3 include houses, 2 all flats. 2 'modern vernacular'? (Chimney Pot Park, Rostron Brow)

OVERALL WINNER **Chimney Pot Park, Salford** Architect - Shed KM Architects Developer - Urban Splash Contractor - Urban Splash Build Planning Authority - Salford City Council



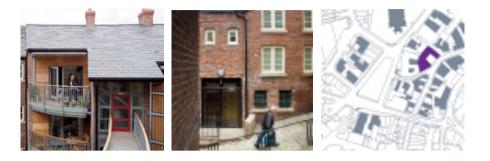
Adelaide Wharf, London E2 Architect - Allford Hall Monaghan Morris Developer - First Base with English Partnerships Contractor - Bovis Lend Lease Planning Authority - London Borough of Hackney



Bourbon Lane, London W12 Architect - Cartwright Pickard Architects, B & C Architectes Developer - Octavia Housing and Care Contractor - Como Homes Planning Authority - London Borough of Hammersmith and Fulham



RICHARD FEILDEN AWARD **Rostron Brow, Stockport** Architect - TADW Architects Developer - Northern Counties Housing Association Contractor - CSC Construction Planning Authority - Stockport Metropolitan Borough Council



LARGE HOUSEBUILDER WINNER Oxley Woods, Milton Keynes Architect - Rogers Stirk Harbour + Partners Developer - George Wimpey, South Midlands Contractor - Taylor Wimpey Planning Authority - Milton Keynes Partnership



2007 Housing Design Award Winners

6 total: 4 urban; 3 London, 1 Cornwall, 1 Sheffield, 1 Plymouth; 3 include houses, 3 all flats. 2 'modern vernacular'? (Gun Wharf, Broadclose)

OVERALL WINNER **Tabard Square, London SE1** Architect - Rolfe Judd **Developer - Berkeley Homes,** East Thames Contractor - Laing O'Rourke Planning Authority - London Borough of Southwark



The Sinclair Building Architect - Project Orange Developer - Sinclairs Contractor - Ackroyd & Abbott Planning Authority - Sheffield City Council



LARGE HOUSE BUILDER WINNER **Tachbrook Triangle, London SW1** Architect - Assael Architecture **Developer - Barratt West London** Contractor - Barratt West London Planning Authority - Westminster City Council



MEDIUM HOUSE BUILDER WINNER **Gun Wharf, Plymouth, Devon** Architect - Lacey Hickie Caley Developer - Devon & Cornwall Housing Association with Midas Homes Contractor - Midas Homes Planning Authority - Plymouth City Council







SMALL HOUSE BUILDER WINNER **Melody Lane, London N5** Architect - Julian Cowie Developer - London Wharf Contractor - London Wharf Planning Authority - London Borough of Islington



RICHARD FEILDEN AWARD **Broadclose, Bude, Cornwall** Architect - Trewin Design Partnership Developer - Guinness Trust & Westcountry Housing Association Contractor - Midas Homes Planning Authority - North Cornwall District Council



Appendix 3

Online Survey Questionnaire

Copy of online survey conducted through Survey Monkey, December 2015 – February 2016

For ethics approval ref Appendix 8



Visual Attitudes to Housing in England

About This Survey

You are invited to participate in a research study titled **Visual Attitudes to Housing in England**. This study is being conducted by Gillian Horn from the University of Sheffield. You are being invited to participate in this study because you are an adult living in England. Your participation in this study is completely voluntary and you can withdraw at any time.

The purpose of this research study is to understand public preferences on the visual appearance of new build houses in England and whether they ally with what is offered in the market and with building professionals' preferences. It is hoped that this study will contribute to an improved understanding of public preferences in housing appearance for those involved in the design and supply of new housing in England.

If you agree to take part in this study you will be asked to indicate your preferred facade in a series of paired images of houses. You will also be asked some general questions about you, such as your age and level of education. It will take approximately 10 minutes to complete. Your responses will be confidential and identifying information such as your name, email address or IP address will not be collected. You will be asked at the end of the survey if you would like to participate in future related surveys connected to this research study. If you agree your email address will be kept securely and only used by the researcher to contact you about future related surveys on this research study. It will not be disclosed to any other parties. It can be deleted at your request.

To the best of our ability your answers in this study will remain confidential; however, as with any online related activity the risk of a breach of confidentiality is always possible. To minimize any risks all data is stored in a password protected electronic format and the surveys will not contain information that can personally identify you. The results of this study will be published in a PhD thesis, targeted for late 2017. The data collected from this survey may be used for subsequent research and publications, online and in print. Participants will not be identified in any report or publication.

For more information about this research study please visit<u>questionsofdesign.net</u>. If you have questions about this research project please contact Gillian Horn at glhorn1@sheffield.ac.uk.

This project has been ethically approved via the University of Sheffield School of Architecture's ethics review procedure which is monitored by the University's Research Ethics Committee. If you wish to raise any complaint about this study please contact Gillian Horn at glhorn1@sheffield.ac.uk. Should you have a complaint that has not been handled to your satisfaction please contact the Supervisor for this study, Professor Flora Samuel at f.b.samuel@reading.ac.uk or the Director of the Graduate School of Architecture, Dr Stephen Walker ats.j.walker@sheffield.ac.uk.

Thank you for taking part in this research study, it's your feedback that makes it possible.

Ques	tions
Of	
Desig	<u>i</u> n

Visual Attitudes to Housing in England

Your Consent to Take Part in This Survey

By clicking "I agree" below you are indicating that you are at least 18 years old, have read and understood this information sheet and consent form and voluntarily agree to participate in this research study.

If you do not wish to participate in the research study, please decline participation by clicking on the "disagree" button.

Please print a copy of this page for your records.

) I agree

) I disagree

Öf Desi	stions gn				
Visual Atti	udes to Hou	sing in Eng	land		
Qualifying (Questions				
Have you li [,]	/ed in Englan	d for 5 or mo	ore years?		
Yes					
No					
Are you age	e 18 or over?				
Yes					
No No					

Questions Of Design
Visual Attitudes to Housing in England
A Bit About You
What is your age?
18 to 24
25 to 34
O 35 to 44
O 45 to 54
55 to 64
O 65 +
What is your gender?
O Female
O Male
What is your occupation?
 Architect or architecture student
 Work or study in a design-related field
Other

	econdary education, without formal qualifications
\bigcirc	Secondary education, with ordinary level
qualific	cations (eg GCSE)
\bigcirc	Secondary education, with higher level
qualific	cations (eg A levels)
⊖ F	Further education College or University without
qualific	cation
) Fi	urther education College or University with graduate
qualific	cation
	ostgraduate or professional qualification
Wher	e have you lived in the last 5 years?
() M	ostly in
a town	or city
	fostly in
a subu	rban
area	
	lostly in
a rural	area
Do yo	ou live in?
() A	private rented home
() A	Council or Housing Association
rented	home
<u> </u>	home you or someone in your
() A	
\bigcirc	nold owns
housel	nold owns n institutional home such as halls of residence
housel	n institutional home such as halls of residence



Visual Attitudes to Housing in England

Your Preferred Style

The 3 bedroom suburban house is the most typical house type in England and for this reason is the subject of this study.

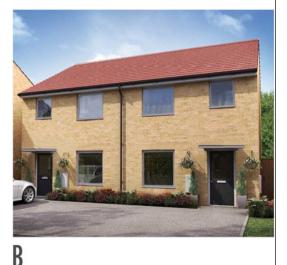
In the following questions you will see images of new 3-bedroom suburban houses.

Everything about the houses is assumed to be the same for all of the images, except for the style and appearance of the front facade.

You will be asked to indicate your personal preference for each pair shown.







A

Which house do you prefer the look of?

-) 1A
-) 1B







A

Which house do you prefer the look of?

-) 2A
- 2B

3



A

B

B

Which house do you prefer the look of?

○ 3A

○ 3B





Which house do you prefer the look of?

\bigcirc	4A
\bigcirc	

◯ 4B

What factors influenced you choices above?



Questions to those who chose house image A in Preferred Style section

Visual Attitudes to Housing in England

Your Preferred Windows

In the following questions you will see images of a new 3-bedroom suburban house.

Everything about the house is assumed to be the same for all of the images, except for the proportion and size of the windows.

You will be asked to indicate your personal preference for each pair shown. Some images will repeat. It does not matter if your preferences change through the survey.

1







Which house do you prefer the look of?



○ 1B







B

Which house do you prefer the look of?

- 🔵 2A
- 2B
- 3





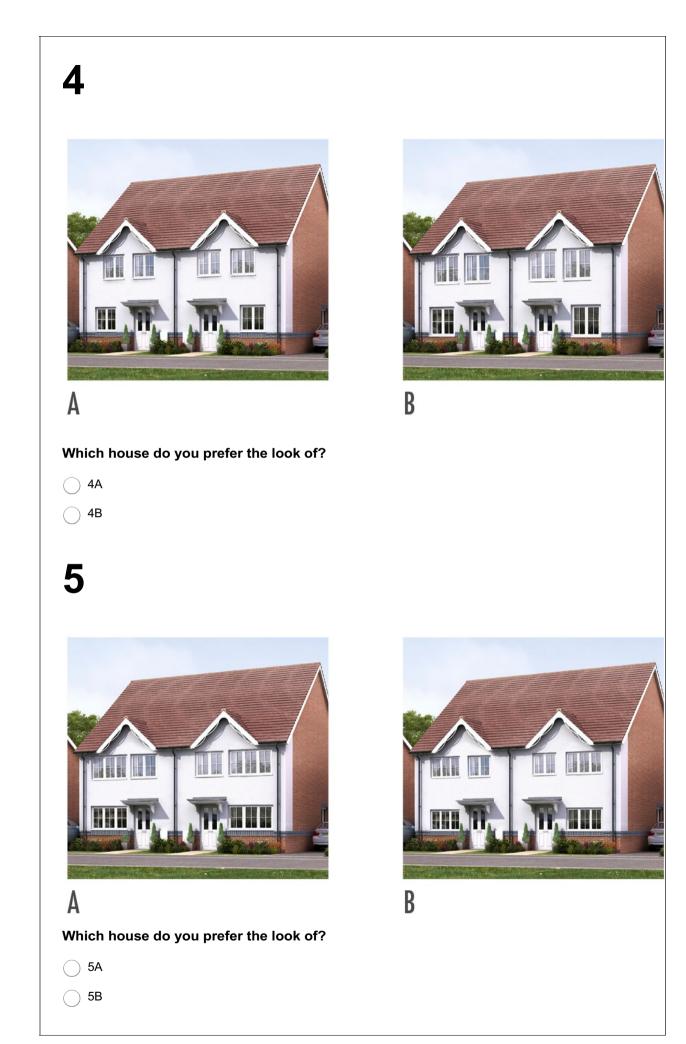
B

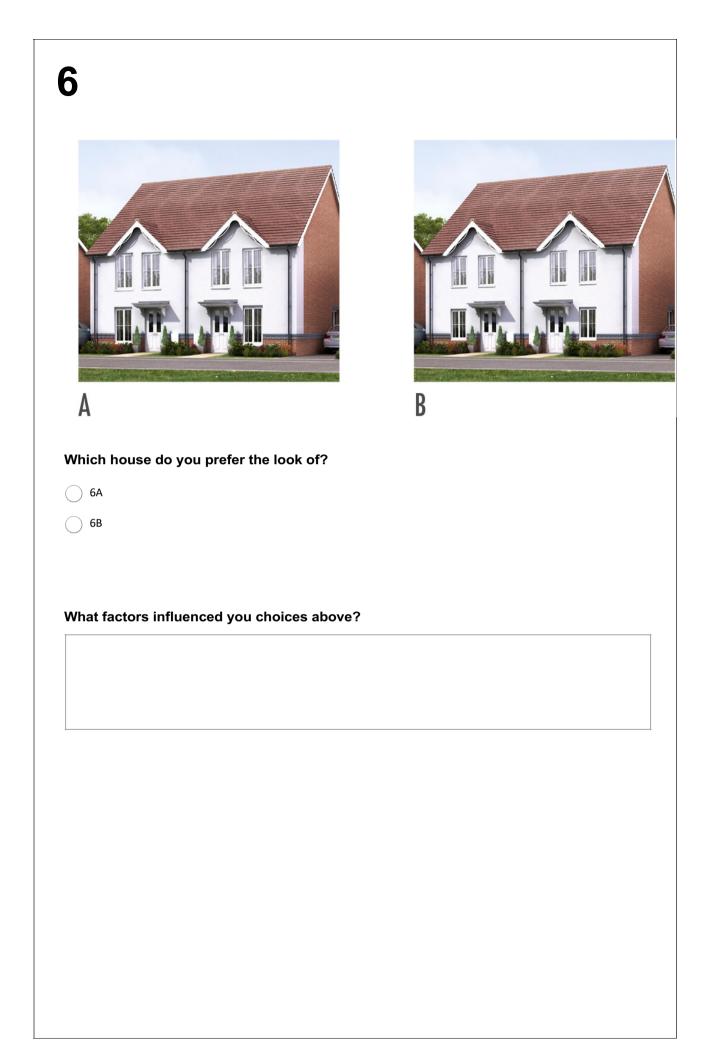
Which house do you prefer the look of?

🔵 3A

A

) 3B







Questions to those who chose house image A in Preferred Style section

Visual Attitudes to Housing in England

Your Preferred Roof

In the following questions you will see images of a new 3-bedroom suburban house.

Everything about the house is assumed to be the same for all of the images, except for the roof

form. You will be asked to indicate your personal preference for each pair shown.

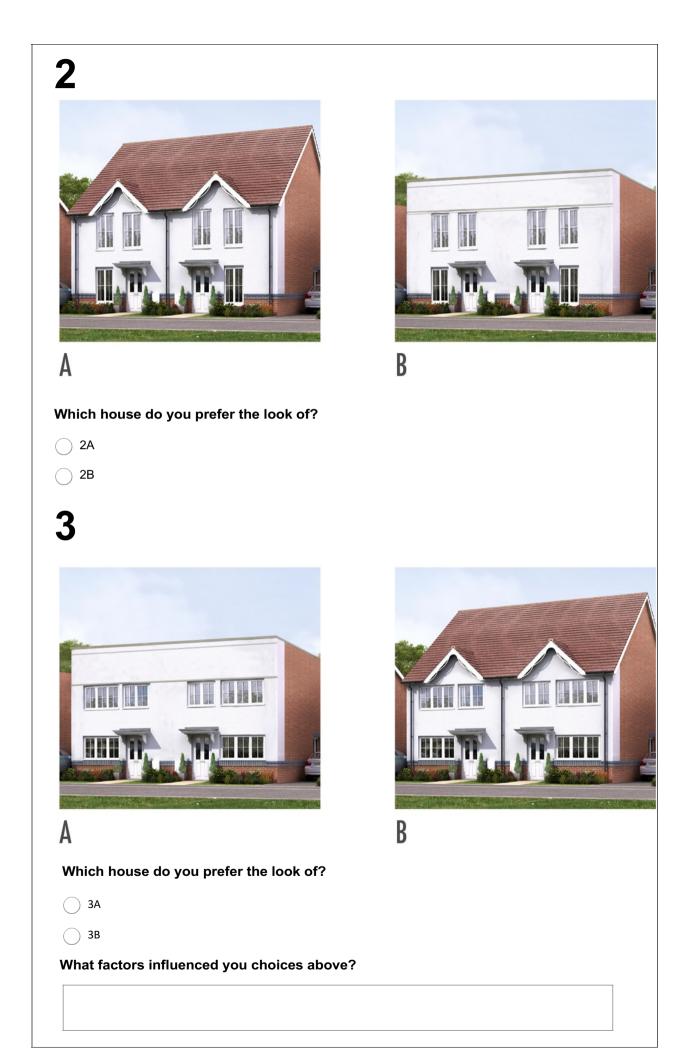




Which house do you prefer the look of?

1A1B

A





Questions to those who chose house image B in Preferred Style section

Visual Attitudes to Housing in England

Your Preferred Windows

In the following questions you will see images of a new 3-bedroom suburban house.

Everything about the house is assumed to be the same for all of the images, except for the proportion and size of the windows.

You will be asked to indicate your personal preference for each pair shown. Some images will repeat. It does not matter if your preferences change through the survey.



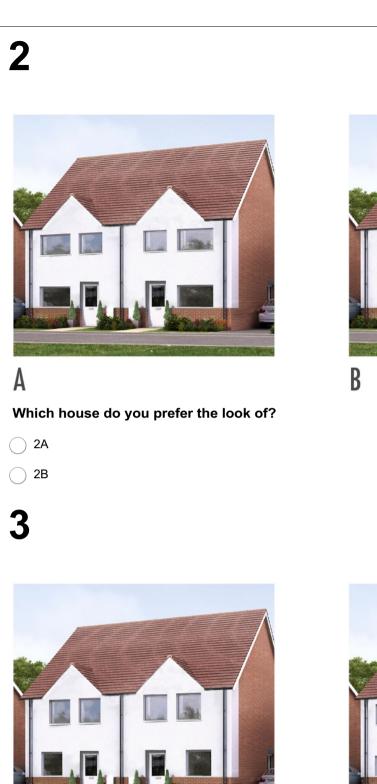


B

Which house do you prefer the look of?

☐ 1A☐ 1B

Α



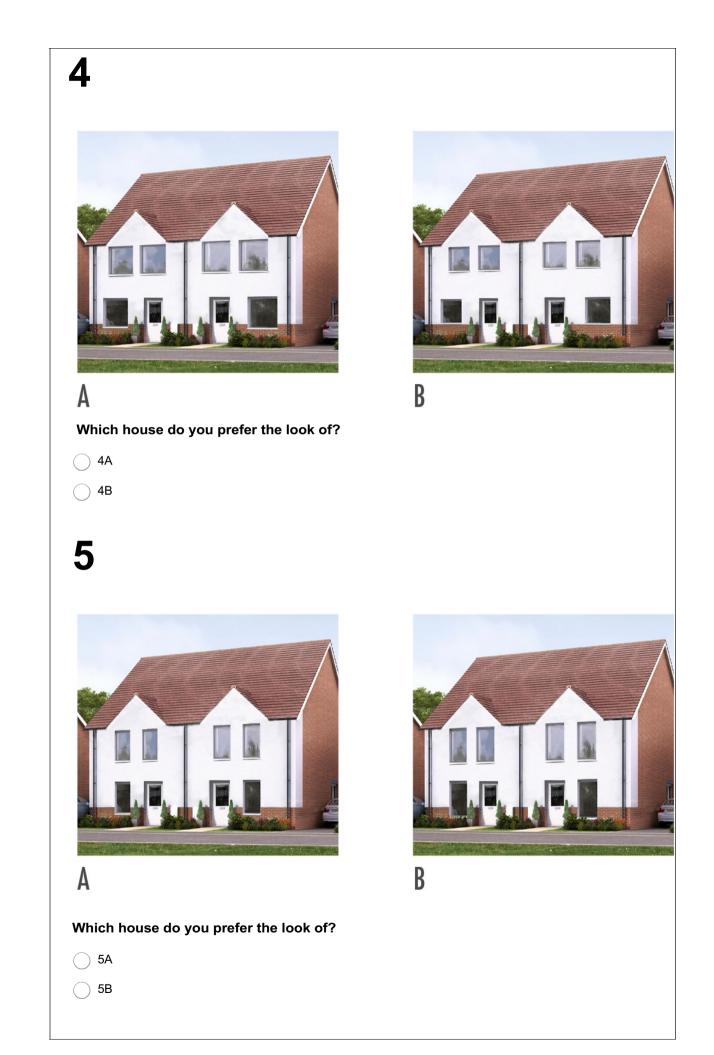


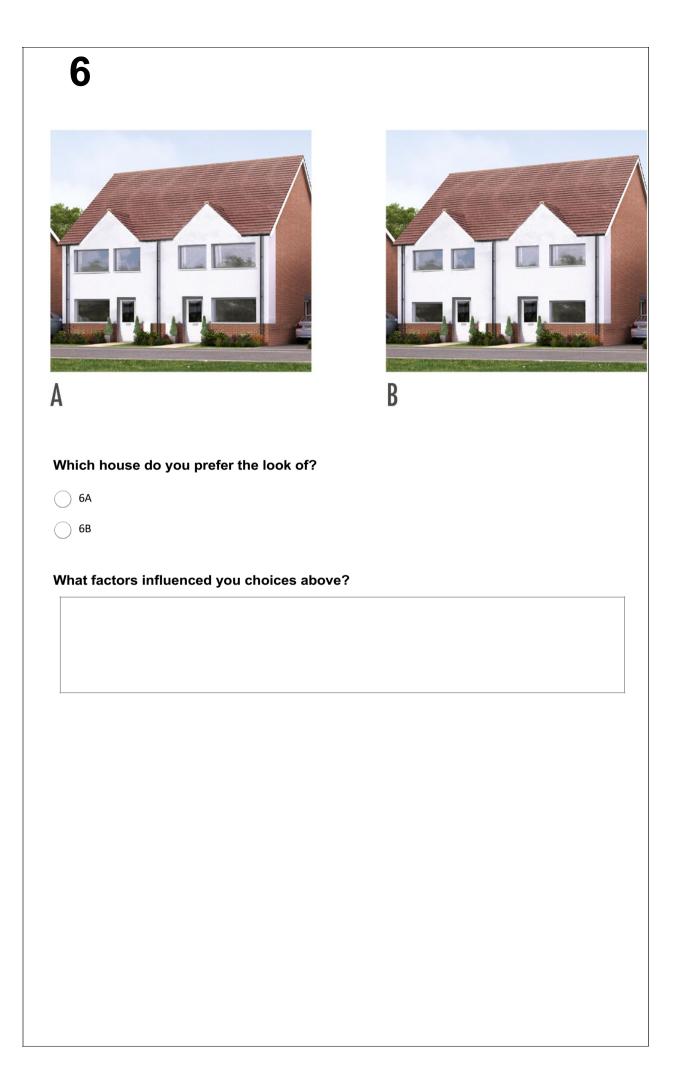


Which house do you prefer the look of?

) 3A

) 3B







Questions to those who chose house image B in Preferred Style section

Visual Attitudes to Housing in England

Your Preferred Roof

In the following questions you will see images of a new 3-bedroom suburban house.

Everything about the house is assumed to be the same for all of the images, except for the roof

form. You will be asked to indicate your personal preference for each pair shown.



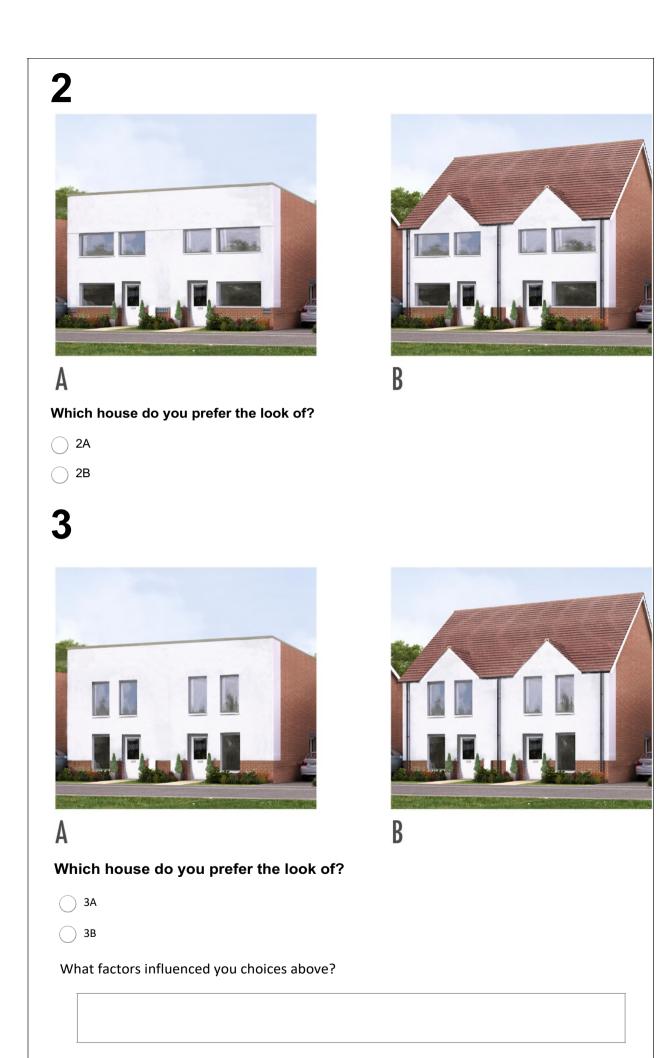


A

Which house do you prefer the look of?

○ 1A

○ 1B





Visual Attitudes to Housing in England

That's it! Thank you!

Thank you for taking the time to complete this survey. It's your feedback that makes this research possible.

And thanks to Barratt Homes, Taylor Wimpey and Persimmon Homes for their kind permission to use their images in this survey.

Please leave any feedback below and visit<u>questionsofdesign.net</u> for more information and future surveys on visual attitudes to house design. Please also forward a link to friends and family.

If you are happy to be contacted for future related surveys please leave your email address below.

It will not be used for any other purposes and will not be passed onto any third

parties. You	r responses to this	s survey will ren	nain anonymous.

Name	
(optional)	
City/County	
(optional)	
Email	
Address	

Appendix 4

Visual Preference Survey Figures

Figure 1 - Test 1 image pairs as presented in the survey

Original images used and reproduced with the kind permission of Taylor Wimpey (House 1A, 2B); Persimmon Homes (House 3B) and Barratt Homes (House 4A)



Figure 2 - Test 2, embellished and stripped window proportion images *Original image top left*



Figure 3 - Test 2, examples of window size image pairs as presented in the survey



Figure 4, Test 3, examples of the flat and pitched roof options



Appendix 5

Demographic representation in the survey

Below I set out the correspondence of the survey respondents with estimated national statistics for each of the demographic factors tested, to give a picture of the extent of representation of the survey sample. Some of the factors tested I did not go on to analyse due to under representation in certain categories.

Gender

There was a slightly higher proportion of female respondents than the national average (59% compared to 51%) (ONS, 2017).

Age

Respondent ages were generally in proportion with national levels, with the exception that 18-24 year olds were overrepresented in the survey by 18% and over 65 year olds were underrepresented by 8% (ONS, 2017).

Location type

Respondents living in urban locations were overrepresented compared to national estimates by over 40%, whereas respondents living in suburban locations were underrepresented by 40% (DCLG, 2014). This does not affect the statistical significance of the results which are moderated for in the quantitative analysis statistical modelling, but could bias the relative number of comments that may be influenced by respondent location in accordance with the distortion.

Education level

Proportionally, survey respondents were considerably out of alignment with the general population in two bands - those with GCSE equivalent as their highest level of qualification were underrepresented by 19% and those with post graduate or professional qualifications were overrepresented by 29% (adjusting for the post-graduate qualified architects in the respondent group). Other bands were within a 5-8% margin of national profile estimates (HESA, 2018; ONS, 2017). I did not analyse demographic responses according to education due to these anomalies. As above, this does not affect the statistical significance of the results, but could bias the relative number of comments that may be influenced by respondent education level in accordance with the distortion.

Housing tenure

Survey respondents accurately reflected the national proportion of homeowners (63%) but were over represented in the private rented sector by 9% and underrepresented in the social rented sector by 14% (DCLG, 2014). I did not analyse the survey data in accordance with tenure due to the small representation of socially renting tenants.

Appendix 6

Visual Preference Survey - Quantitative Results: Tables and Charts

Key to terms:

N = sample number

SD = Standard Deviation (the measure of the spread of the data).

SE of mean = Standard Error of the Mean (the standard deviation of the mean)

B = Correlation Coefficient (the measure for the extent of correlation between two variables, measured between -1 and +1, with 0 indicating no correlation).

 \mathbf{p} = probability value (the measure of the probability of the hypothesis being tested being true. p-values range between 0 and 1, with a low value (\leq 0.05 taken as the cut-off for statistical significance) indicating a higher probability that that the hypothesis being tested is true).

R-squared = Coefficient of Determination (a goodness-of-fit measure of a linear regression model. It measures the proportion of variance between dependent and independent variables. Values range between 0 and 1 with a higher value indicating the extent that the variation in the dependent variable is explained by the independent variable).

Adjusted R-squared = Coefficient of Determination adjusted to take account of more independent variables added to the model (it is therefore a truer reflection of variance in multi-variable models).

Mean for Independent Embellished SE of % of Variables Categories Preference SD Ν Ν mean Gender Male 281 41% .577 .396 409 59% Female .697 .353 18-24 226 33% .752 .327 Age 25-34 136 20% .619 .369 35-44 86 12% .459 .391 45-54 87 13% .489 .394 55-64 69 10% .389 .609 65+ 86 12% .799 .309 Occupation Architect or Architecture 104 15% .353 .368 Student Work or Study in Design-18% .370 124 .556 **Related Field** Other 462 67% .739 .337 448 65% .571 .393 **Location Type** urban suburban 152 22% .793 .290 90 .783 .293 rural 13%

690

100%

.648

.375

.024

.017

.022

.032

.042

.042

.047

.033

.036

.033

.016

.019

.024

.031

.014

Table 1 - Frequencies and Means

Total

Table 2 - Distribution of Preferences

Preference for e	Total		
	0	Count	113
	houses	%	16%
	1 house	Count	67
		%	10%
	2	Count	96
	houses	%	14%
	3	Count	127
	houses	%	18%
	4	Count	287
	houses	%	42%
Total		Count	690
		%	100%

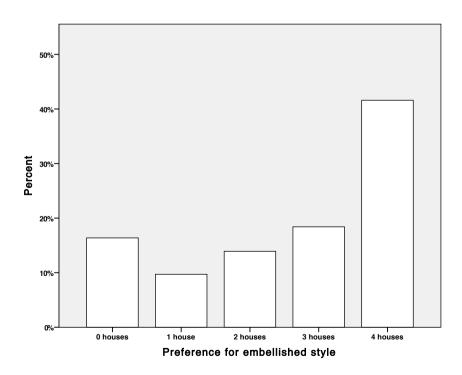
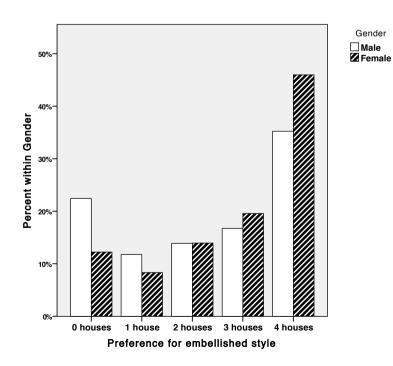


Table 3 – Crosstabulation preference for embellished style by respondents' Gender

			Gender	Gender			
Preference for embellished	style		Male	Female			
	0 houses	Count	63	50	113		
		%	56%	44%	100%		
	1 house	Count	33	34	67		
		%	49%	51%	100%		
	2 houses	Count	39	57	96		
		%	41%	59%	100%		
	3 houses	Count	47	80	127		
		%	37%	63%	100%		
	4 houses	Count	99	188	287		
		%	34%	66%	100%		
Total		Count	281	409	690		
		%	41%	59%	100%		



	Preference for embellished style				Age				
Preference for embe			18-24	25-34	35-44	45-54	55-64	65+	Total
	0 houses	Count	19	21	29	25	12	7	113
		%	17%	19%	26%	22%	11%	6%	100%
	1 house	Count	17	18	7	12	10	3	67
		%	25%	27%	10%	18%	15%	4%	100%
	2 houses	Count	26	21	17	14	11	7	96
		%	27%	22%	18%	15%	11%	7%	100%
	3 houses	Count	45	27	15	14	8	18	127
		%	35%	21%	12%	11%	6%	14%	100%
	4 houses	Count	119	49	18	22	28	51	287
		%	41%	17%	6%	8%	10%	18%	100%
Total		Count	226	136	86	87	69	86	690
		%	33%	20%	12%	13%	10%	12%	100%

Table 4 – Crosstabulation preference for embellished style by respondents' Age

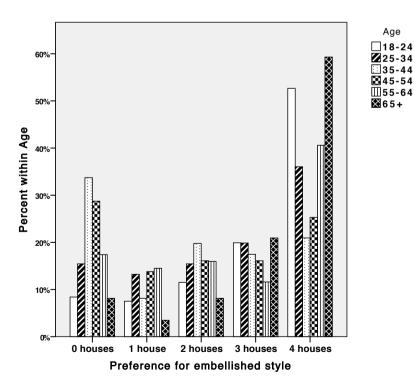
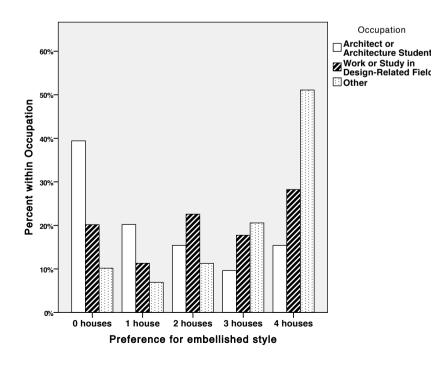


Table 5 – Crosstabulation preference for embellished style by respondents' Occupation

Preference for embellished style		Architect or Architecture Student	Work or Study in Design- Related Field	Other		
	0 houses	Count	41	25	47	113
		%	36%	22%	42%	100%
	1 house	Count	21	14	32	67
		%	31%	21%	48%	100%
	2 houses	Count	16	28	52	96
		%	17%	29%	54%	100%
	3 houses	Count	10	22	95	127
		%	8%	17%	75%	100%
	4 houses	Count	16	35	236	287
		%	6%	12%	82%	100%
Total		Count	104	124	462	690
		%	15%	18%	67%	100%



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Dreference for each alli						
Preference for embellis	shed style		urban	suburban	rural	Total
	0 houses	Count	98	9	6	113
		%	87%	8%	5%	100%
	1 house	Count	58	6	3	67
		%	87%	9%	4%	100%
	2 houses	Count	66	19	11	96
		%	69%	20%	11%	100%
	3 houses	Count	70	34	23	127
		%	55%	27%	18%	100%
	4 houses	Count	156	84	47	287
		%	54%	29%	16%	100%
Total		Count	448	152	90	690
		%	65%	22%	13%	100%

Table 6 – Crosstabulation preference for embellished style by respondents' Location Type

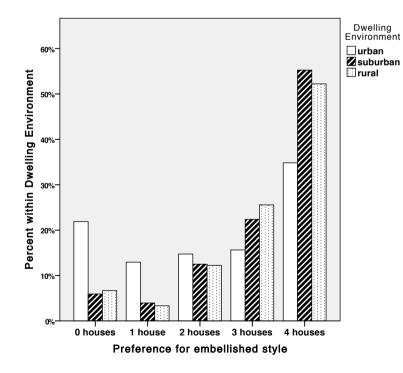


Table 7- Regression Table^a for Façade Style

	U	nstanda	rdized	
	C	oefficien	ts	
Model	В		SE	p
(Constant) ^b	.732	.031	.000	
Age=25-34	088	.036	.015	
Age=35-44	249	.042	.000	
Age=45-54	231	.041	.000	
Age=55-64	184	.045	.000	
Age=65+	059	.043	.169	
Occupation=Architect or Architecture Student	335	.037	.000	
Occupation=Work or Study in Design-Related Field	128	.034	.000	
Location =suburban	.162	.032	.000	
Location =rural	.113	.040	.005	
Gender	.071	.026	.005	

Dependent Variable: Preference for embellished style

a- Reference categories for model constant: Age=18-24, Occupation=Other, Location =urban, Gender=female

N R-Squared Adjusted R-Squared 690 .262 .251

Table 8- Window	Proportions	Frequencies and Means
-----------------	-------------	-----------------------

Preference for	Ν	% of						
embellished style		total	Squar	е	Vertic	al	Horizo	ntal
		N	Mean	SD	Mean	SD	Mean	SD
0 houses	113	16%	.65	.667	1.29	.809	.93	.831
1 house	67	10%	.84	.665	1.34	.750	.78	.794
2 houses	96	14%	.85	.680	1.08	.816	.97	.839
3 houses	127	18%	.90	.677	.93	.828	1.03	.826
4 houses	287	42%	1.07	.674	.61	.776	1.18	.818
Total	690	100%	.91	.688	.92	.843	1.04	.831

Key: Lowest mean Highest mean

Table 9- Regression	Table ^a for Proportion
---------------------	-----------------------------------

Model	Unstan	dardized	ł
	Coeffic	ients	
	В	SE	p
(Constant) ^b	.662	.076	.000
Age=25-34	.196	.089	.028
Age=35-44	.068	.104	.514
Age=45-54	.315	.103	.002
Age=55-64	.106	.112	.344
Age=65+	.053	.106	.619
Occupation=Architect or Architecture Student	.555	.091	.000
Occupation=Work or Study in Design-Related Field	.318	.085	.000
Location =suburban	167	.079	.036
Location =rural	009	.099	.929
Gender	.084	.063	.187

- a- Dependent Variable: Preference for vertical proportion
- b- Reference categories for model constant: Age=18-24, Occupation=Other, Location =urban, Gender=female

Ν	R-Squared	Adjusted R-Squared
690	.095	.082

		Preference	for large	Prefere	nce for
		wind	ows	pitcheo	d roof
	-	Count	%	Count	%
Embellished options, N=422					
Square		282	67	370	90
Horizontal		231	55	359	87
Vertical		202	48	354	86
	Total	715	56	1083	88
Stripped options, N=240					
Square		157	65	136	57
Horizontal		145	60	120	50
Vertical		159	66	141	59
	Total	461	64	397	55
Total, N=662					
Square		439	66	506	76
Horizontal		376	57	479	72
Vertical		361	55	495	80
	Total	1176	59	1480	75

Table 10 - Window Sizes and Roof Shape Frequencies and Means

Table 11 – Frequencies and Means for Roof Preference by Occupation

Pitched roof preference	Mean	Ν	SD
Architect or Architecture Student	1.73	97	1.132
Not Architect or Architecture Student	2.37	554	1.061
Working or Studying in Design-Related Field	2.03	117	1.189
Not Working or Studying in Design-Related Field (outside	2.33	534	1.067
Architecture)			
Other Occupations	2.46	437	1.007
Architects or Architecture Students or Working or Studying in Design	1.90	214	1.170
-Related Field			
Total	2.27	651	1.095

Table 12- Regression Table ^a for Roof Type

	Unstanda	ardized	
	Coeffic	ients	р
Model	В	SE	
(Constant) ^b	2.576	.100	.000
Age=25-34	192	.118	.104
Age=35-44	545	.137	.000
Age=45-54	661	.134	.000
Age=55-64	449	.145	.002
Age=65+	227	.139	.103
Occupation=Architect or Architecture Student	646	.120	.000
Occupation=Work or Study in Design-Related	318	.111	.005
Field			
Location =suburban	.308	.104	.003
Location =rural	.188	.130	.149
Gender	.042	.083	.614

a- Dependent Variable: Preference for pitched roof

Be-Reference categories for model constant: Age=18-24, Occupation=Other,
 Location =urban, Gender=female

Ν	R-Squared	Adjusted R-Squared
651	.130	.116

Appendix 7

Visual Preference Survey Findings Qualitative Results – Descriptive Categories and Results Tables and Charts

The descriptive categories

Test 1- Preferred Style categories

Below, I set out a summary of the 15 descriptive categories identified in my analysis of the 546 respondent answers to the question "What factors influenced your choices?" about the four pairs of images in the Preferred Style section of the survey. All quotes cited below are from these answers.

For evaluation of these findings see chapter nine, Survey Findings. For the category summary including total uses, pejorative uses and positive uses and the words that constitute the category refer to Table 1 in Appendix 8.

1- Detail was the biggest category, Detail, with a total of 174 occurrences. 'Detail(ing)' was the most frequently stated descriptive word, used by 116 respondents. The word 'features' was also part of this category. A significant majority of uses of this category (69%) were positive towards the embellished houses. The citing of detail was not always a straightforward like or dislike and was often nuanced, sometimes seen as a necessary part of a traditional style and getting in the way of a modern style: "Where the facades were more detailed I tended to prefer them - they looked homier. Although I chose the less detailed facade in 2 for the opposite reason - it looked more modern". Detail was commonly referred to for adding interest and softening the aesthetic: "I don't like pastiche Tudor details but think more generic details like lintels and awnings add interest"; "Don't like 'pseudo-old', but prefer some detailing beyond purely box-like". It was often linked to an idea of coherence and completeness: "The desire for the building to have a 'face' with the right amount of detail and incident. E.g. a human face with no eyelashes looks wrong".

2- *Plain* was the second largest category with 115 occurrences, mainly used in favour of the stripped façade option or against the embellished option (a total of 63%). The two main words within this category, 'plain' and 'simple', were used with different emphases: 'plain' was used negatively three times more than positively: "the more plain versions look cheap and unfinished and lack a sense of place"; whereas 'simple'/'simplicity' was nearly wholly positive (92%): "simplicity, not too many different/fussy materials, honesty, minimal maintenance!"

3- *Traditional* was the third largest category with 86 occurrences. Overall it was used more negatively towards the embellished façade than positively (40% vs 38%) with 22% neutral uses. The words 'older' (17 occurrences) and 'vernacular' (4 occurrences) were evenly split between positive and negative use; a mix of finding it 'pseudo' / 'erstaz' and 'comforting'/ 'visually interesting'. The words 'old-fashioned' (8 occurrences), 'historic' (5 occurrences) and 'period' (9 occurrences) were used pejoratively in all but one case for each: "the traditional decoration. I have nothing against traditional decoration, but it looks inauthentic on a new build house". There was a strong association of this category with detail (42% of uses).

4- *Decoration* was the fourth largest category, with 84 occurrences, used in majority (58%) in favour of the embellished façade: "The clear embellishments on the houses I chose. The ones I didn't looked like Sims stock houses before they gave the user the opportunity to personalise them." As with detail some of the responses were conditioned: "Because the shapes of the structures are mimicking older styles which have additional embellishments and details, the version of these structures which do not have these elements appear 'naked' or unfinished." There was some overlap of occurrence of this category with detail (24% of uses) and with traditional (18% of uses).

5- *Pastiche* was joint fifth with 65 occurrences. All uses were pejorative, against the embellished facade option: "I hate modern houses with period windows and ornate porches - looks fussy and pastiche".

6- *Modern* was joint fifth with 65 occurrences, mainly used positively towards the stripped façade option (65%): "My choice was always with the simpler cleaner design, with less frills. The houses become more modern and minimal looking when they are less decorated". 34% of uses overlapped with the plain category.

7- *Character* was the seventh most cited category with a total of 59 occurrences. The two main words in this category, 'character' and 'interest', were never used positively towards the stripped façade: "Historic character. General appearance, eg having wooden beams, and triangular roof over attic extension and doorway. Prefer houses which look older in style and less modern. Makes them look more homely." 'Honesty' was the only word in the character category used in favour of the stripped façades, in all occurrences (4). There was a strong association of character and detail (46% of uses coinciding). This was particularly the case for the word 'interest', with a 60% correspondence. There were less associations of character and decoration with 15% overlap. 15% of uses also referred to homely and 20% to bland: "Don't especially like the additional features in 1a and 2b, but houses look bare without them. 3a and 4b have enough other interest to be able to carry the more minimal doors, windows etc".

8- *Attractive* was the eighth most cited category with a total of 57 occurrences. Only 7% of these were used in favour of the stripped façade, with the large majority referencing the embellished façade: "The fenestration and the extra detailing makes them look more attractive".

9- *Bland* was ninth was most cited category with a total of 41 occurrences. Words in this category included: 'bland', 'boring', 'blank' 'dull' and other similar words. They were almost exclusively used against the stripped façade (92%). 44% of uses referred to detail, or lack thereof: "They look bland and sort of corporate if they don't have nice details like porches

and window pane lines". 29% of uses linked to lack of character: "I like the contrast of the surface embellishments on the facades. The large clear windows/surfaces make the houses look new, bland, without character; the lintels/wooden decorations/contrast bricks look older and more interesting."

10- *Fussy* was the tenth most cited category with a total of 39 occurrences. This category was used wholly pejoratively towards the embellished façade. The words 'needless', 'unnecessary' and 'gratuitous' were always used in relation to decoration, ornament and embellishment: "Simplicity of design, absence of tacky fussy details and some degree of elegance". 44% of uses referred to *Detail* and 31% to *Traditional*. There was minimal overlap with the *Pastiche* category (8%).

11- *Coherence* had 36 occurrences. A number of respondents noted their choices were based on fitting into the neighbourhood or the form of the house, preferring a coherent whole rather than necessarily liking particular features. This tended to be towards a more traditional form and keeping the decorative features of the original option: "I think the older styled buildings looked better generally, but only because the style works as a whole. The more modern doors and window sills didn't work with the traditional red roof and white walls, but a house designed around modern, minimalist aspects would look better as a whole", though one use was to say that new housing shouldn't fit in with old design, that "it holds back new and bolder designs".

12- *Homely* was cited 34 times. All of the uses were positive towards the embellished façade: "Details like cornices and wood work make the houses look more lived in and homely". There was a strong association with *Detail* (32% of uses), some link with *Decoration* (18% of uses) and *Attractive* (18% of uses). There was only one overlap of use with *Unwelcoming*.

13- *Unwelcoming* was cited 34 times. All of the uses of were against the stripped façade: "Aesthetically I don't like either of them but the ones with more decoration seem friendlier and more inviting. The stripped back ones seem stark and 'unloved'". There was a strong association with (lack of) *Detail* (32% of uses) and *Decoration* (24% of uses).

14- *Light* was the second smallest category with 18 occurrences, made from uses of the words 'light' and 'view'. The significant majority (78%) of uses were positive towards the stripped façade: "I like lots of light and the mullions in the windows reduce this on the more 'decorated' houses".

15- *Familiarity* was the smallest category, with 15 occurrences. A large majority of uses were positive towards the embellished façade (87%); some through direct positive associations with traditional style houses of childhood and some through negative associations of the stripped façade with council housing and looking institutionalised: "Associations with low cost council housing style are off putting."

Looking cheap (9 occurrences in total) was not categorized but merits note. All referred to the stripped versions looking cheap and a further 4 referred to the embellished façade looking more expensive.

Many respondents (24) expressed a dislike for both, and many had qualified responses to their choices: "They are all horrid, but the lack of detail on the more 'modern' looking ones makes them seem austere."; "I prefer plain, modern looks. Do not like any of the styles

shown - although because they are available I live in something like them. Would ban old fashioned rural lookalike."

Test 3- Roof form categories

Below, I set out a summary of the 15 descriptive categories identified in my analysis of the 546 respondent answers to the question "What factors influenced your choices?" about the three pairs of images in the Preferred Roof section of the survey. All quotes cited below are from these answers.

1- *Dislike flat/prefer pitch* was the most cited category across the two groups, with a total of 106 occurrences and the most common category in the embellished image test group. There was a marked difference in the frequency of use of this category across the two test groups, used five times less in the stripped image group (31% vs 6%). This category expressed either a dislike for the flat roof or a liking of the pitched. Words used against the flat roof were: hate, detest, dislike and not keen. Words used in favour of the pitch were: prefer, like, pitched roofs, sloping roofs, pointy roofs, having a roof, roof shape. For example: "Pitched roof every time." In the embellished image test group the majority of uses (58%) was instead expressing a positive preference for the pitched roof.

2- *Fittingness* was the second most cited category across the two groups, with a total of 78 occurrences, and the most common category in the stripped test group where it was used more than twice as much as in the embellished test group (26% vs 11% respectively). This category captures comments that raised either a fitting into the surrounding context - be it immediate neighbours, the assumed suburban setting or national context, or fitting into the overall design of the façade: "flat roof doesn't work in a suburban context" and "the flat roof shown doesn't suit the style of property". Expressions used about context included look out of place, appropriate in the context, fits in, suit/do not suit. For example, "Flat roofs do not suit homes in this country, would stick out." Words used about the house itself included: balanced, proportions, fit, jar, works well with, for the style, harmony, relationship between, suit. For example: "for that style of house, I prefer a traditional sloped roof" and "I actually like a lot of modern buildings with flat roofs, but this just didn't seem to work in these particular examples." Context fittingness was more common in the embellished image test group than in the stripped group (35% vs 18% respectively).

3- Unattractive was the third most cited category across the two groups, with a total of 73 occurrences. This was the second biggest category in the embellished image test group, and the sixth biggest in the stripped group, used by 19% and 9% of each respondent group respectively. Many different words were used to express the sense of unattractiveness: 'ugly', 'not/less/un-appealing', 'unattractive', 'horrible', 'boxy/box-like', 'institutional', 'boring', 'ghastly', 'unsightly', 'tatty', 'utilitarian', 'unfriendly', 'harsh', 'brutal', 'clinical', 'stark', 'aggressive', 'monotonous', 'bald', 'bizarre', 'weird', 'odd', 'Frankenstein's monster', 'scruffy', 'tacky'. For example, "Is there anything more ugly than a flat roof?"

4- *Practical maintenance* was the fourth most cited category across the two groups, with a total of 68 occurrences. Proportionately it was used with almost equal frequency by both groups (14% in the embellished and 15% in the stripped). This category captured a range of practical and maintenance concerns, all directed towards the flat roof option. These ranged

from fear of leaks, drainage and damp and views that pitched roofs are more suited to the British climate, to beliefs that a flat roof would be higher or harder maintenance and generally problematic. Sometimes these worries outweighed aesthetic appeal: "I actually preferred look of flat roofs but had one once that leaked with disastrous results - rot, mushrooms, smell - could not bear to tick my preference."

5- *House-like* was the fifth most cited category across the two groups, with a total of 66 occurrences. All but one of the uses was used in favour of the pitched roof. It was the third most cited category in the embellished image test group, where it was more than twice as common as in the stripped image test group (17% and 9% respectively). This category captured the feeling that the houses looked more homely and/or house-like with a pitched roof. For example, "Has to have a roof to look like a house!" and "The flat roof just doesn't give off a homely vibe. It looks institutional". This was often linked with other building that the flat roof image reminded respondents of, captured in the next category, *associations*. For example "Flat roof looks harsh and like a block of flats or prison. Less homely and looks colder".

6- Associations was the sixth most cited category across the two groups, with a total of 60 occurrences and was more common in the embellished image test group than in stripped test group (14% vs 9%). Most of this category made direct associations between the image of the houses and other building types, using the phrases 'reminds me of...', 'looks like a ...', or 'gives the impression of...' Building types referred to include: offices, commercial, administrative and industrial buildings, small factory, a facility, a prison, a school, a community centre, council estates, block of flats, 1930s, 1950s, 1960s and 1970s buildings, a correctional institute, a mental institution, temporary porter cabins (sic), a hospital, shops and shopping centre, a school gym, a warehouse, a car park and a home. For example: "Don't like houses that look like factories". Only the last, the association with a home, was used for the pitched roof options, all of the others associations were for the flat roof option, and all were pejorative. Also in this category are expressions of expectations for something, such as a suburban house in England.

7- *Loft space* was the seventh most cited category across the two groups, with a total of 44 occurrences and was equally common in the two groups (9%). Words used included 'attic', 'loft' and 'roof space'. The assumption given in all but one instance, was that the pitched roof would offer additional useful space for storage or conversion. Adaptability and value were often cited. For example: "Pitch roof offers potential for loft conversion and chance to add value"

8- *Modern* was the eighth most cited category across the two groups, with a total of 38 occurrences, but was the second most cited in the striped image test group. This category had the largest discrepancy of use in the two groups, of more than a factor of five (17% for the stripped image group and 3% for the embellished image group). The majority of uses of this category was positive an in favour of the flat roof, for example: "I like the modern, simple lines". Some uses were negative, and a number related to the fittingness category, for example: "flat roofs look too modern, would not fit in and do not last". In addition to 'modern', words used in this category were 'modernism/ist', 'contemporary', 'clean lines/looking', 'simple/simplicity', 'Bauhaus style', 'Moderne'.

9- *Prefer flat/dislike pitch* was joint ninth most cited category across the two groups, with a total of 30 occurrences. This category was proportionately nearly four times as common in

the stripped image test group as the embellished group. It was also more frequently used than the *Prefer pitch* category by the stripped group (11% vs 6%), in contrast to the embellished image test group who cited the *Prefer pitch category* ten times more frequently than the *Prefer flat* category (31% vs 3%). There was a large majority (85% and 90%) within both groups who expressed their preference as a positive liking of flat roofs rather than a negative dislike of pitched roofs. For example, "I like flat roofs!". This contrasts with the responses in the *Prefer pitch* category.

10- *Traditional* was joint ninth most cited category across the two groups, with a total of 30 occurrences. The use of this category was similar for both test groups (5% of stripped image group respondents and 7% of embellished image group respondents). Words used in this category were: 'traditional', 'vernacular', 'period', 'conventional', 'English' and 'Georgian'. The latter was used with reference to the flat roof, but all others were to the pitched roof form. The majority of uses were in favour of the pitched roof, such as: "For that style of house, I prefer a traditional sloped roof". But some were not, for example: "Some window configurations just don't work with the traditional pitched design".

11- Attractive was cited across the two groups a total of 25 times. It was used more frequently by the embellished image test group (6% vs 3%) and was used differently in each of the text group. All but one use was in favour of the pitched roof in the embellished group, in contrast to all but one use in the stripped image group being in favour of the flat roof. Words used in this category were: 'appealing', 'the aesthetics', 'looks nicer', 'prefer the look', 'pleasant', 'visually pleasing', 'smarter', 'classier', 'sharper', 'elegant', 'kerb appeal'.

12- *Character* was cited across the two groups a total of 20 times. It was used slightly more by the stripped image test group (6% vs 4%). The majority of uses were positive towards the pitched roof, for example: "Houses with shaped roofs have more character". But a quarter of uses were positive of the flat roof, such as: "Flat roof looks modern, sleek and different". Words used in this category were: 'interesting', 'more unusual', 'different', 'individual', 'the feel', 'comforting', 'characterless'.

13- *Unfinished* was cited across the two groups a total of 11 times. All uses were in regard to the flat roof, such as: "I don't like flat roofs. It makes the house look unfinished or naked!". Words used in this category were: 'unfinished', 'incomplete', 'bare', 'more complete', 'something's missing'.

14- *Cheap* was the second to last cited category across the two groups, with a total of 10 occurrences. All references in this category in the embellished image test group were towards the flat roof, for example: "Flat roofed houses are unattractive and look cheap". In the stripped group the responses were mixed, with one reference to the problem of cheap trusses in the pitched roof and another about the possibility of the flat roof looking cheap.

15- *Terrace space* was the least cited category across the two groups, with a total of 9 occurrences, most of which were in the stripped image test group. This category encompassed the usability of the flat roof space for a terrace, solar panels or extension, for example: "More potential to incorporate green roof on flat roof (and possibly more flexible for solar panels). Flat roofs look more modern, bit more continental". Phrases used in this category were: 'terrace', 'put on useable volume', 'possibility for extension upwards', 'garden', 'surface you can make use of', 'green space'.

Results Tables and Charts

Table 1, Category Summary

(The main use of each category for the two options is highlighted in grey)

Category	Number of uses	% used in favour of embellished or against stripped	% used in favour of stripped or against embellished	% neutral	Respondent words in category (in decreasing order of frequency)
Detail	174	69	17	14	'detail(ing)', 'features'
Plain	120	28	63	9	'plain', 'simplicity', 'clean lines/look', 'simple', 'cleaner', 'minimal(ist)', 'not cover up', 'sleek'
Traditional	86	38	40	22	'traditional', 'old(er)', 'period', 'old-fashioned', 'classic'. 'historic' and 'vernacular'
Decoration	84	58	32	10	'decoration', 'ornament(ation)', 'embellishment', 'ornate'
Modern	65	18	65	17	'modern', 'contemporary'
Pastiche	65	0	100	0	<pre>'pastiche', 'mock Tudor', 'fake', 'pseudo', 'bolt/stick/add-on', 'pretending', 'faux', 'false', 'artificial', 'replicate', 'imitate', 'bling', 'copy', 'mimic', 'outdated', 'inauthentic', 'Tudorbethan', 'lookalike'</pre>
Character	59	85	8	7	<pre>'interest(ing)', 'character', 'honest(y)', 'fresh',</pre>
Attractive	57	82	7	11	'attractive', 'appealing', 'look nicer/nicest', 'aesthetically pleasing', 'prettier/ness', 'beautiful', 'aesthetically pleasant', 'cute'
Bland	41	93	2	5	'bland', 'flat', 'boring', 'blank', 'bare', 'dull', 'naked', 'monotony'
Fussy	39	0	100	0	'fussy', 'unnecessary', 'needless', 'tacky', 'frilly', 'twee', 'busy', 'kitsch',

					'gratuitous', 'twiddly', 'fiddly',
				-	'cheesy', 'prissy'
Coherent	36	53	17	31	'fit', 'balance', 'whole',
					'match(ing)', '(in)coherent',
					'tie/pull together', 'complete',
					'out of place', 'consistent',
					'incongruous', 'integrity',
					'integral', 'right amount of',
					'holistic', 'compliment'
Homely	34	100	0	0	'homely', 'welcoming',
					'inviting', 'bright', 'friendly'
Unwelcoming	34	100	0	0	'stark', 'austere',
					'unwelcoming', 'clinical',
					'unfriendly', uninviting',
					'sterile', soulless', 'harsh',
					'threatening', 'impersonal',
					'unhomely', 'mean',
					'forbidding'
Light	18	22	78	0	ʻlight', ʻview'
Familiar	15	87	13	0	'familiar(ity)', 'memories',
					'similar', 'what I'm used to',
					'remind'

_	re	respondent number	er	Colour key:								
	all	non-architects	architects	used more my i	more my non-architects + 100+% difference	+ 100+% differ	ence	+ 75-99% difference	+ 50-7	+ 50-74% difference	лсе	+ 25-49% difference
	546	477	69	69 used more my	more my architects	- 100+% difference	ence	- 75-99% difference	- 50-7	50-74% difference	nce	- 25-49% difference
										_		
							difference			÷	difference	difference non-architects to
							underchitects			ΞĔ	on-architects	non-architects architects as a % of non-
category	nu	number of occurrences	ces	% of	% of total category use	use	to architects	% of respon	% of respondent group use	to	to architects	architect use
	lle	non-architects	architects	all	non-architects	architects		all non-a	non-architects arch	architects		
Light	18	13	5	2%	2%	4%	-2%	3%	3%	7%	-5%	-166%
Coherent	36	27	6	4%	3%	7%	-4%	7%	6%	13%	- 7%	-130%
Pastiche	65	53	12	7%	7%	10%	-3%	12%	11%	17%	-6%	-57%
Fussy	39		6	4%	4%	5%	-1%	7%	7%	%6	-2%	-26%
Character	59	50	6	6%	8%	7%	-1%	11%	10%	13%	-3%	-24%
Plain	115		17	12%	12%	14%	-2%	21%	21%	25%	-4%	-20%
Traditional	86	74	12	%6	%6	10%	-1%	16%	16%	17%	-2%	-12%
Decoration	84	73	11	%6	%6	%6	%0	15%	15%	16%	-1%	-4%
Homely	34	30	4	4%	4%	3%	%0	6%	6%	%9	%0	%0
Familiar	15	13	2	2%	2%	2%	%0	3%	3%	3%	%0	%0
Detail	174	153	21	19%	19%	17%	2%	32%	32%	30%	2%	5%
Modern	65	59	9	7%	7%	5%	2%	12%	12%	%6	4%	30%
Unwelcoming	34	31	3	4%	4%	2%	1%	6%	6%	4%	2%	33%
Attractive	57	53	4	8%	7%	3%	3%	10%	11%	%9	5%	48%
Bland	41	40	1	4%	5%	1%	4%	8%	8%	1%	7%	83%
Total	922	800	122	100%	100%	100%						

Table 2, Category word use compared for architects and non-architects

Category					
		Total	%	Total	%
		irequencies		irequencies	
Traditional					
Modern					
	total	52	41%	76	59%
Detail					
Decoration					
Plain					
Light					
	total	206	58%	147	42%
Character					
Attractive					
Bland					
Coherent					
Fussy					
Pastiche					
	total	154	65%	84	35%
Homely					
Unwelcoming					
Familiar					
	total	81	98%	2	2%
_	Traditional Modern Detail Decoration Plain Light Character Attractive Bland Coherent Fussy Pastiche Homely Unwelcoming	TraditionalModernModernDetailDecorationPlainLightCharacterAttractiveBlandCoherentFussyPasticheHomelyUnwelcomingFamiliar	Fmbellished pre Total frequencies Traditional Modern Modern total Detail Decoration Plain Light Kotal Plain Light Kotal Plain Light Kotal Plain Light Kotal Plain Kotal Plain Kotal Plain Kotal Plain Kotal Romely Kotal Kota	Embellished pre-rece Total Total Strengt (Strengt (Stren	Embellished preference Total Stripped preference Total Stripped preference frequencies Traditional ************************************

Table 3, Category type summary

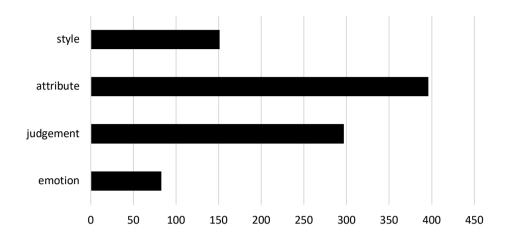
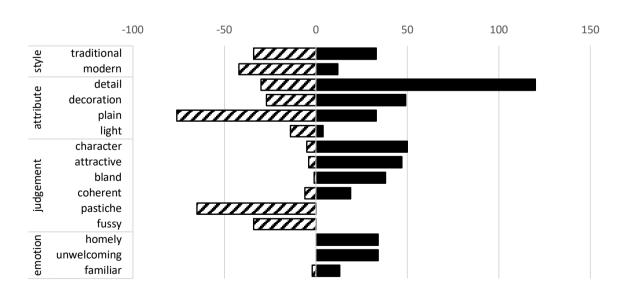


Chart 1, Number of occurrences of category types

Chart 2, Frequency of category types used in the favour of the two façade styles



■ in favour of decorated■ in favour of stripped

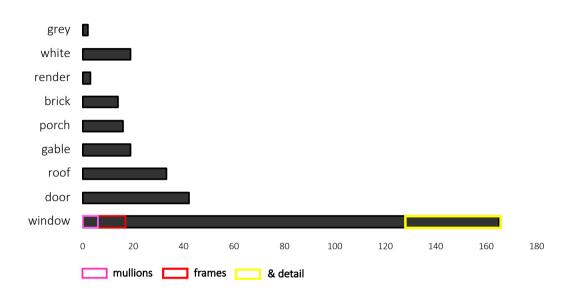


Chart 3, Number of occurrences of architectural element words

Appendix 8

Ethics Approval

On-line Survey Ethics Application and Letter of Approval

Interviews with Volume House Builders